



COMPANY PROFILE

Bounthom Rattan Handicraft

COMPANY DATA

Contact name for Sales and Marketing	Mrs Bounthom Silalux Mrs Daomany (Linchi)		
Address	Sisomseun, Sikhottabong District		
Phone	+856 21 217462; +856 20 22 12390		
Fax			
Email	bounthom@yahoo.com daomany@hotmail.com		
Website URL			
Town/City	Vientiane Capital		
Province/State	Vientiane Capital		
Country	Laos		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other <u>Thai</u>		
Established in	1994		
Number of employees	5		
Member of (Networks, Associations, etc.)	Lao Rattan and Bamboo Sustainable and Processing Group		
Business type (Manufacturer, Trade, etc)	Rattan Handicraft		
Total annual sales volume (in US\$)	10,000		
Legal status of the company	Private SME		
Closest port to the company	Bangkok/ Thailand and Da Nang/Vietnam		
Does your company have an exportation license? Yes <input type="checkbox"/> Please tick the applicable box No <input checked="" type="checkbox"/>			
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/ water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification: FSC-CoC <input checked="" type="checkbox"/> Fair Trade <input type="checkbox"/> Other <input type="checkbox"/>	Status of certification: Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	Targeted date for certification: FSC/CoC certification targeted for 2011



Brief description of activities and scope of business:

Bounthom Rattan Handicraft is a family business which produces high quality rattan furniture. The company makes their own design for the products and conceive special design drawings for their customers.

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Sofa	<i>Calamus poilanei</i> <i>Calamus tetradactylus</i>	Vientiane, Bolikhamxay, and Xiengkhuang Provinces	1000 canes per year	2 weeks
Bed	Idem			1 week
Bar	Idem			10 days
Dinning Table	Idem			1 week

EXPERIENCES AND REFERENCES

List references:

Novotel Hotel (Vientiane); Thanongsinh Guesthouse, Haisoke Guesthouse

