



COMPANY PROFILE

Chaemchanh Rattan Furniture

COMPANY
DATA

Contact name for Sales and Marketing	Ms Thippaphone Insixiengmay		
Address	Saylom; Chanthabouly District; Unit 1 House N 012 khounboulom road		
Phone	+856 20 222 6516		
Fax			
Email	chaemchanrattan@hotmail.com		
Website URL			
Town/City	Vientiane Capital		
Province/State	Vientiane Capital		
Country	Laos		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other <u>Thai</u>		
Established in	1993		
Number of employees	20		
Member of (Networks, Associations, etc.)	Lao Rattan and Bamboo Sustainable and Processing Group		
Business type (Manufacturer, Trade, etc)	Manufacturer		
Total annual sales volume (in US\$)	35,000		
Legal status of the company	Private SME		
Closest port to the company	Bangkok/ Thailand and Da Nang/Vietnam		
Does your company have an exportation license? Yes <input checked="" type="checkbox"/> Please tick the applicable box No <input type="checkbox"/>			
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/ water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification: FSC-CoC <input checked="" type="checkbox"/> Fair Trade <input type="checkbox"/> Other <input type="checkbox"/>	Status of certification: Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	Targeted date for certification: <u>FSC/CoC certification targeted for 2011</u>



Brief description of activities and scope of business:

Chaemchanh Rattan Furniture manufactures handicraft and semi-processing rattan products. The furniture products are sold to private people and offices. 60 percent of the rattan is exported as semi-processing cane.

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Sofa	<i>Calamus poilanei</i> <i>Calamus tetradactylus</i>	Bolikhamxay Province	40 canes/bed 15 canes/table	1 month for 1 set (table + sofa+ 2 chairs)
Table	Idem	Idem		1 week
Bed	Idem	Idem		1 week
Mat	Idem	Idem		2 week

EXPERIENCES AND REFERENCES

List references:

River View Hotel (In Luang Prabang); Ministry of Finance, Ministry of Defense, Provincial offices, etc.

