

COMPANY PROFILE

Khun Bunlaing Rattan Handicraft

COMPANY DATA

Contact name for Sales and Marketing	Mrs. Khun Naren Sales and Marketing Manager		
Address	No.T9, Sothearos Blvd, Sangkat Tonle Basac, Khan Chamkamorn		
Phone	+855 -12 738 889; +855 -12 915 704		
Fax			
Email	khunthan@rattancambodia.com		
Website URL			
Town/City	Phnom Penh		
Province/State	Phnom Penh		
Country	Cambodia		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other <u>Khmer</u>		
Established in	1987		
Number of employees	52		
Member of (Networks, Associations, etc.)	Member of Rattan Association of Cambodia (RAC)		
Business type (Manufacturer, Trade, etc)	Manufacturer and Trader		
Total annual sales volume (in US\$)	60,000 (2009)		
Legal status of the company	Private Company		
Closest port to the company	Phnom Penh International Port		
Does your company have an exportation license? Please tick the applicable box	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
Cleaner Production: Does your company apply CP techniques?			
<p>This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/ water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.</p>			
Certification Please tick the applicable box	Type of certification:	Status of certification:	Targeted date for certification:
	FSC-CoC <input type="checkbox"/>	Holder <input type="checkbox"/>	<u>At the end of 2010</u>
	Fair Trade <input checked="" type="checkbox"/>	Applicant <input checked="" type="checkbox"/>	
	Other <input type="checkbox"/>		



Brief description of activities and scope of business:

Khun Bunlaing Rattan Handicraft is a local based medium-sized enterprise in Cambodia that has experience in operating rattan business of more than 23 years with supplying Semi and Finished Product as below:

a) **Semi Products:** Rattan Core

b) **Finished Products:** All type of rattan furniture products: sofas, tables, arm chairs, beds, closets, cupboards, office products and other product items.

c) **Local Market Clients:** Hotels, Guest Houses and Restaurants.

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Rattan furniture and Rattan semi-finished-product	<i>Korthalsia beaudii</i> <i>C.palustris</i> <i>Daemonorops jenkinsiana</i> <i>Calamus rudentum</i>	Preah Sihanouk Province and other potential rattan areas in 24 Cities/Provinces of Cambodia	10-15 tons/year	45 days

EXPERIENCES AND REFERENCES

List references:

Hotel: Sokha Angkor (Siem Siem Province), Sokha Phnom Penh, Soriya Beer Garden...etc
 Restaurant: Bopha Cheayden Restaurant

