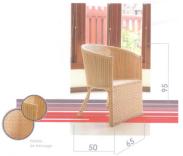


Soubine Rattan Furniture

COMPANY DATA

Contact name for Sales and Marketing		Mr Soubine Thinchampa				
Address		House 03 Unit 02, Ban Thaphanangxay Sissatanak District				
Phone		+856 21 314 250; +856 20 5531 7736				
Fax						
Email						
Website URL						
Town/City		Vientiane Capital				
Province/State		Vientiane Capital				
Country		Laos				
Foreign Language		English [Other	√ Thai	French		
Established in		1983				
Number of employees		5				
Member of (Networks, Associations, etc.)		Lao Rattan and Bamboo Sustainable and Processing Group; Wood Furniture Association				
Business type (Manufacturer, Trade, etc)		Manufacturer				
Total annual sales volume (in US\$)		17,000				
Legal status of the company		Artisan				
Closest port to the company		Bangkok/ Thailand and Da Nang/Vietnam				
Does your company have an exportation license? Please tick the applicable box No						
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/ water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.						
applicable box	Type of certification of the c	ation:	Status of certification: Holder Applicant	Targeted date for certification: FSC/CoC certi- fication targeted for 2011		









Brief description of activities and scope of business:

Soubine Rattan Furniture creates designed rattan products for different international customers. It can create any new design according to the demand. Soubine also has a branch in France, Lyon.

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m³/canes)	Delivery time
Chair	Calamus poilaner Calamus gracilis	Province	1,000 big canes of <i>Cala-</i> <i>mus poilaner</i> and 5 tonnes	2 weeks (design)
Bed	ldem	Idem	of <i>Calamus</i> <i>gracilis</i> per year	4 days (sim- ple model)
Table	ldem	Idem	, - , , - , - , - , - , - , - , - , - ,	1 day
Special oder	ldem	ldem		1 month

EXPERIENCES AND REFERENCES

List references:

Apsara Hotel, Mekong View Restaurant in Luang Prabang.



